



## Events Diary 2017 October

### Networking

03.10	Chamber Local (Team Valley Monthly)	08:30-10:30	Area North, Team Valley	FREE
04.10	Teesside Business Show	10:00-16:00	Middlesbrough Football Club	FREE
05.10	Stand up and be Counted	10:00-12:00	The Cleveland Tontine	FREE
12.10	Chamber Exchange	11:00-14:00	Sunderland Marriott, Seaburn	FREE
18.10	Stand up and be Counted	14:00-16:00	Wallsend Town Hall Chambers	FREE
07.11	Chamber Local (Team Valley Monthly)	08:30-10:30	Area North, Team Valley	FREE
09.11	Chamber Exchange	11:00-14:00	Acklam Hall, Middlesbrough	FREE
15.11	Stand up and be Counted	14:00-16:00	The Customs House, South Shields	FREE
29.11	Chamber Local	10:00-12:00	The Hastings, Seaton Delaval	FREE
01.12	Chamber Christmas Exchange	11:00-14:00	Copthorne, Newcastle	FREE

### Flagship

27.10	North East Business Woman of the Year Awards	18:30-01:00	Hilton Newcastle Gateshead	£85*
02.11	Northumbria & Durham Annual Dinner	18:00-00:00	Civic Centre, Newcastle	£100*
08.11				£150* stand
	Chamber Showcase @ North East Expo	09:00-16:00	Newcastle Falcons, Kingston Park	FREE to attend

\*Chamber Member Price+VAT

### Area meetings

13.10	Darlington Area Meeting	08:15-10:00	Business Central	FREE
17.10	Sunderland Area Meeting	16:00-17:30	Hilton Garden Inn, Sunderland	FREE
19.10	South Tyneside Area Meeting	08:00-10:00	South Shields Football Club	FREE
03.11	North Tyneside Area Meeting	08:00-10:00	Tyne Met	FREE
27.11	Newcastle Gateshead Area Meeting	16:00-18:00	TBC	FREE
28.11	Stockton Business Forum	16:00-17:30	TBC	FREE
29.11	Northumberland Area Meeting	16:00-18:00	TBC	FREE
01.12	Durham Area Meeting	08:30-10:00	Northumbrian Water, Pity Me	FREE



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### Skills, Knowledge and Information Network

05.10	Behind the Scenes	14:30-17:30	Intu Metrocentre	FREE
06.10	Maximising your Membership	08:00-10:00	Wynyard Park House	FREE
11.10 & 18.10	Digital Marketing & Social Media Masterclasses	09:30-16:30	3P, Team Valley	FREE
13.10	Quarterly Economic Survey	08:00-10:00	Sage Gateshead	FREE
24.10	HR Knowledge	09:30-11:00	Ramside Hall, Durham	FREE
08.11	How to Power up your Business: seminar with James Ramsbotham @ Chamber Showcase @ North East Expo	12:30-13:15	Newcastle Falcons, Kingston Park	FREE
10.11	Maximising your Membership	08:00-10:00	Newcastle Gateshead Marriott Metrocentre	FREE
22.11 & 29.11	Digital Marketing & Social Media Masterclasses	09:30-16:30	Beamish Hall, Stanley	FREE
24.11	Inspiring Females Seminar – Women in Finance	14:00-16:00	Mercure Kings Hotel, Darlington	FREE
28.11	NE GDPR Summit	08:00-11:00	Ramside Hall, Durham	FREE

### International

02.10	Brexit and Beyond Focus on Latin American Markets	09:00-12:45	Durham County Cricket Club	£75*
05.10	International Payment Methods and Letter of Credit	09:00-16:00	Durham County Cricket Club	£300**
19.10	Import Processes, Compliance and Documents	09:00-16:00	Durham County Cricket Club	£300**
07.11	Export Processes, Compliance and Documents	09:00-16:00	Durham County Cricket Club	£300**
21.11	Customs Compliance, Processes and Documents	09:00-16:00	Durham County Cricket Club	£300**

\*\* Global member price £240+VAT. **Foundation Award in International Trade:**

Global Member Cost: **£640.00+VAT (3 courses) £800+VAT (4 courses)**

Standard Cost: **£800.00+VAT (3 courses) £960+VAT (4 courses)**

### Department for International Trade Events

05.10	Introduction to Exporting	11:00-17:00	Washington Business Centre	FREE
10.10	Go Digital – Boost your International Sales Online	08:30-12:30	The Durham Centre	FREE
11.10	Introduction to Exporting	11:00-17:00	St James Park, Newcastle	FREE
12.10	Selling Overseas: Boost your Business with Google Analytics	08:30-11:30	Evolve Business Centre, Houghton le Spring	FREE

