

INTERNATIONAL TRADE PACKAGE



North East England
Chamber of Commerce



FOR OVER 200 YEARS WE HAVE SUPPORTED BUSINESSES TO SUCCESSFULLY TRADE WORLDWIDE.

Our multi-disciplinary suite of services, knowledge and expertise positions us as the leading North East organisation for international trade.

We annually process over 17,500 export documents, while providing invaluable expert advice and guidance. Our foreign currency exchange and international payment service helps members manage international payment risk.

ChamberCustoms® is a compliance-focused customs clearance service. We provide fast, reliable, compliant led service, utilising the reach, expertise, and knowledge of the Chamber network to ensure trade flows freely, whilst keeping you up to date with changing regulations.

Our network extends across the globe. We continue to strengthen relationships with British Chambers of Commerce and business groups internationally, connecting you to key markets. Our series of international events, courses and webinars provide you with information, best practice, advice, and support. Our training courses increase your knowledge, skills and understanding of procedures and documentation.

Our International Trade Forum supports campaign work for trading businesses, while connecting members and sharing best practice. Each year we host international trade visits, delegations, and ambassadors, providing you with unique access to new opportunities from across the world. Our policy and representation work influences trade policy and lobbies decision makers, working closely with MPs and Ministers, making us a powerful voice in campaigning for better access to markets, trading relationships, connectivity, support and resource.

Helping businesses successfully grow and trade internationally.

- **80+** organisations across British Chambers of Commerce global business network
- **17,500+** trade documents processed each year
- **40,000+** people to connect with across our online community
- **200+** events and webinars planned for 2023





TOGETHER WE GROW STRONGER

www.neechamber.co.uk

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OUR PACKAGE

We're here to guide and provide you with expert advice and support, helping you, your colleagues, and your organisation to grow and trade worldwide. Our International Trade package saves you time and money.

Through our international trade membership, you have access to:

- Specialist engagement management.
- Access to expert knowledge and guidance via our service desk, supported by our network of specialist consultants.
- Access to our customs clearance service.
- Priority booking and optimum discount on our internationally recognised training programme.
- Exclusive access to internationally focused events and webinars.
- Exclusive access to online content, blogs and toolkits providing guidance on the issues impacting international trade.
- Exclusive access to our International Trade Forum.
- Exclusive access to the BCC's Global Business Network.
- Receive our monthly International Trade newsletter and regular trade updates and market insight straight to your inbox (including first to know information on delegations, overseas visits, trade fairs and exhibitions).
- An exclusive invitation to our annual International Trade Summit.
- Access to our foreign currency exchange and international payment service.
- Optimum discounts on international trade documentation.

"We initially started working with the Chamber when we were in an emergency situation. Their 'can-do' attitude and focus on providing practical solutions and advice enabled us to resolve an unusual emergency import in a very tight timeframe. Since then they have grown into a core part of our current import and export arrangements. They are a trusted partner and a 'go to' for advice to support our internal teams."

Greggs



THE DETAIL

Specialist engagement management

You benefit from working closely with a dedicated engagement manager. As your main point of contact they will catch up with you throughout the year, signposting you and your colleagues to the most relevant events, opportunities, and expertise.

International trade service desk

We provide access to expert knowledge and guidance via our service desk, supported by our network of specialist consultants to support your specific international trade enquiries.

Please contact:

international.trade@neechamber.co.uk

If a consultant is engaged for support the initial consultation is free of charge. Any subsequent work is charged by the consultant directly to the member.



“We found the international trade support, tailored advice and guidance provided to us through the Chamber extremely useful. Their hands-on support on topics such as customs clearance, VAT and Rules of Origin when operating in foreign markets is invaluable as we navigate these areas post Brexit.”

B&B Attachments



TOGETHER WE GROW STRONGER

“We started using ChamberCustoms to help us with our export declarations, we were initially quite nervous but need not have been as everything has ran smoothly and efficiently. They have been very helpful and supportive with any queries we have had along the way, which has allowed us to continue focusing on our supporters and raising much needed funds for our charity.”

Andrew Dunn
Head of finance
Great North Air Ambulance

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TRADE FACILITATION

Export documentation

Documentation is an integral part of export. We are certified to provide and issue a wide range of documents based on relevant export and import requirements and trade regulations including:

- Certificates of Origin
- Movement Certificates
- ATA Carnets
- Letters of Credit
- Force majeure
- Legalisation of Documents including agency and distributor agreements, power of attorney, company contracts and health certificates

*Our International Trade package gives you up to 50% off export documentation.

ChamberCustoms®

ChamberCustoms is a customs clearance service established by the British Chambers of Commerce to provide an independent compliance focused custom declarations service. We can arrange customs declarations for UK imports and exports to and from the EU, and the rest of the world, via sea, air, rail and road.

ChamberCustoms helps businesses comply with customs rules allowing them to trade easily and effectively overseas. The service ensures customs clearance is accurate, timely and avoids additional cost through delays or errors. Different from other customs agents, it uses the reach, expertise and knowledge

of the British Chambers network to offer a supportive, reliable and compliant service. With direct links to HMRC CHIEF and CDS systems, we ensure your goods are cleared for onward transportation.

What we offer:

- Export declarations from the UK
- Import declarations into the UK including GB to NI
- Transit documents for exports from the UK

Benefits of ChamberCustoms:

- Compliance focused service
- Transparent cost and competitive pricing
- Reputable organisation and trusted brand
- Over 200 years supporting trade
- Independent service to give you choice of transportation of goods
- Experienced, qualified team trained and supported by BCC and Chamber network

We have a dedicated team ready to discuss specific requirements, and able to provide advice, support and guidance on specific customs queries via our International Trade service desk.

Through the global business network we can assist in providing contacts for destination or country of origin customs agents.

*Our International Trade package gives a discounted rate for our customs service.



Training programme

We offer an extensive training programme including British Chambers of Commerce Accredited Foundation Award in International Trade. The courses, led by accredited trainers with international trade experience, provide invaluable skills for companies of all sizes.

British Chambers of Commerce

Foundation Award in International Trade

The BCC Foundation Award is designed to equip businesses and increase understanding in the processes of international trade, and runs year-round. Candidates completing six or more modules qualify for the Foundation Award. We compliment this with bespoke topics not covered by the BCC curriculum, but still expert led:

- Understanding exporting.
- Import procedures.
- Incoterms 2020.
- Methods of payment.
- Rules of origin.
- Letters of credit.
- Export documentation.
- Inward and outward processing.
- Customs procedures.
- Agents and distributors.
- Commodity codes & global UK tariff.

Our International Trade package gives you up to 50% off training courses.

Chamber foreign currency exchange

We're partnered with Moneycorp, the global foreign exchange and international payment experts. This offers bespoke foreign currency exchange and international payments services

to members who trade internationally, pay for a service abroad, or receive international funding.

International Trade members can access a complimentary FX review, preferential exchange rates, zero international payment fees and range of products helping manage international payment risk.

Global business network

Our international network of 80+ British Chambers of Commerce and business groups overseas act as an agile and reliable ecosystem for businesses, providing exclusive on-the-ground guidance and advice to support you in international markets.

You can benefit from international business connections, access to services and solutions, practical advice on the local business environment as well as potential market opportunities.

With contacts across the network, we can provide up to date information on changes to trade policy and regulation, cultural insight, and support with trade missions. As an example, we've helped find customs agents across Europe, legal support in America, and financial representation in Asia.

We work closely with experts across the North East and UK who specialise in International Trade from VAT, health, customs to foreign exchange. Where required, we'll draw on our associate network to find the answers you need to trade successfully.



“The Chamber’s international team act as an extension of our own commercial and shipping department. Whenever we encounter an item which requires technical or specific exporting expertise, the advisers are on hand to ensure we remain compliant with the minimum additional work possible. We are grateful for the support provided, and regard the Chamber as a critical friend to call upon whenever required.”

John Loftus, contracts/export manager, Hart Doors



“Simpsons Malt have used the Chamber’s accredited training courses to gain qualifications and better our knowledge and understanding of specific topics. The Chamber’s international team have been able to provide us with invaluable information on new markets, allowing us to meet new customers and expand our own brand in different parts of the world.”

Richard Simpson, vice chairman and marketing director, Simpsons Malt

Policy representation & campaigning

We invest significantly in our policy and campaign work and play a leading role in influencing UK trade policy. We work closely with government ministers and decision makers, maintaining a powerful voice in successfully campaigning and lobbying on behalf of our members.

Through work with members, we can vocalise the real impact of issues on businesses, such as trade post EU exit and logistical challenges. We work to identify the topics we need to campaign on to support you. We actively lobby on topics such as, trade agreements and government trade support services.

Our focus is always on supporting the North East’s ability to grow further by building on the region’s export success and supporting strong supply chains.

International Trade Forum

You have guaranteed access to our quarterly International Trade Forum. This unique opportunity for members helps shape our global campaign work, whilst connecting with other internationally operating businesses and sharing best practice.

Trade updates & toolkits

Our monthly international trade e-newsletter keeps you up to date. We ensure you have access to the latest news, insight and international trade opportunities via regular emails, online content and toolkits.

We work to let you know first about upcoming trade missions, exhibitions, and International business-to-business events.

Events and webinars

We provide exclusive access to a series of international trade focused events and webinars ranging from roundtables and practical workshops to large high-profile events. These are designed to keep you informed about new business opportunities, and provide up to date information and insights on issues effecting trade across the world. These events bring likeminded businesses and people from across the region together with policy, sector, and country experts, providing a unique platform to reach decision makers in key markets.

Our busy programme of events covers insights and opportunities associated with a range of markets as well as practical advice and guidance on issues such as post EU exit trading requirements, pandemic disruption and access to Freeports.

We’ve hosted webinars with Chambers and international trade bodies from across the world including Belgium, China, France, Germany, Hong Kong, South Korea, Japan, Norway, Spain, and multiple US states.



GET IN TOUCH

To find out more about our International Trade package please contact:

international.trade@neechamber.co.uk

0191 3120060

neechamber.co.uk/international

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